

# Pratt Industries: Distilling Data Into Insights with SAP Business Planning & Consolidation on SAP HANA



## Company

Pratt Industries

## Industry

Manufacturing

## Global Scale

\$4B in Revenue

## US Scale

\$1.6B in Revenue

Over 4,000 employees

## US HQ

Conyers, GA

## Business Goals

1. Business Growth - expansion of manufacturing sites required enhanced planning, and potential acquisitions would require confidence in consolidation and reporting
2. Business Efficiencies - need for increased financial compliance delivered through a standard process that would not disrupt the higher value activities of the financial team
3. Business Effectiveness - through control of information on a central platform, the company desired insights extracted out of their data in order to drive accountability

## Business Challenges

- Fragile reporting system that wasn't sustainable or repeatable and also increased business risk
- Personalized, people-driven planning models requiring high degree of communication and chance for error (plus risk of attrition)
- Limited insight into plant Sales and Operations
- Lack of robust reporting controls that hindered nimble decision making
- Difficulty in reflecting business change

## Business Results after Implementing SAP BPC on HANA

- Shifted financial efforts from data gathering and validation to value-added analysis
- Created a common, consistent, efficient and repeatable process
- Leveraged the investment made in SAP and HANA
- Confidence in the numbers improved planning through enhanced accountability
- **A financial platform that is enterprise focused and business owned**

***"We now see our master data as a strategic asset"*** Steve Filreis, Pratt Director of SAP Programs

## Pratt Moving Forward

- S4 HANA migration
- Fiori implementation
- Exploring Cloud for Planning for operational planning at the plant level
- Net Weaver Portal